IoT – the world of connected devices

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Internet Trends show Solid User Growth but Slowing Smartphone Growth



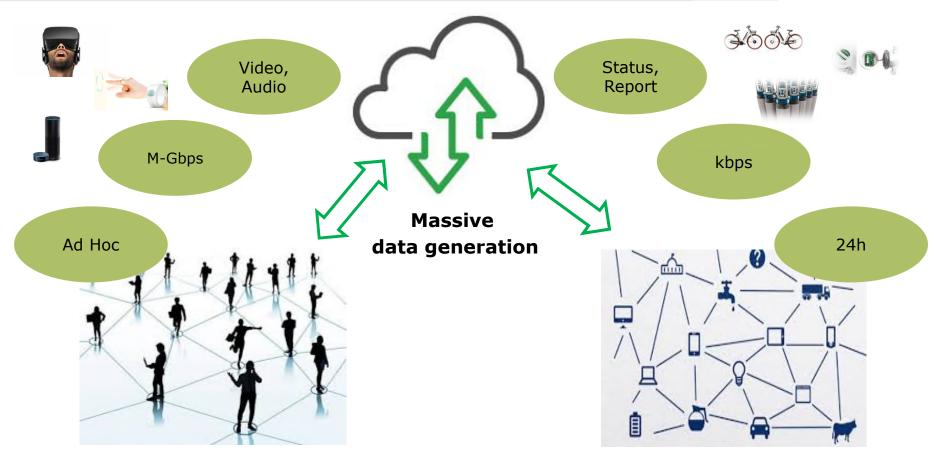
- **1) Global Internet Users** = 3.4B...Flat Growth +10% vs. 10% Y/Y...
- +8% vs. 8% Y/Y (ex. India)
- 2) Global Smartphone Shipments = Slowing +3% vs. +10% Y/Y
- 3) Global Smartphone Installed Base = Slowing +12% vs. +25% Y/Y
- 4) USA Internet Usage (Engagement) = Solid +4% Y/Y

So what is next?

From Kleiner Perkins INTERNET TRENDS 2017

IoT – from connected people to connected things





Important Trends

Higher speed for more content Novel human machine interface Fast battery charging

Important Trends

Local analytic for smart features
Limited human interaction
Low power for long battery lifetime



2.0

1.8

1.6

1.4

1.2

1.0

0.8

0.6

0.4

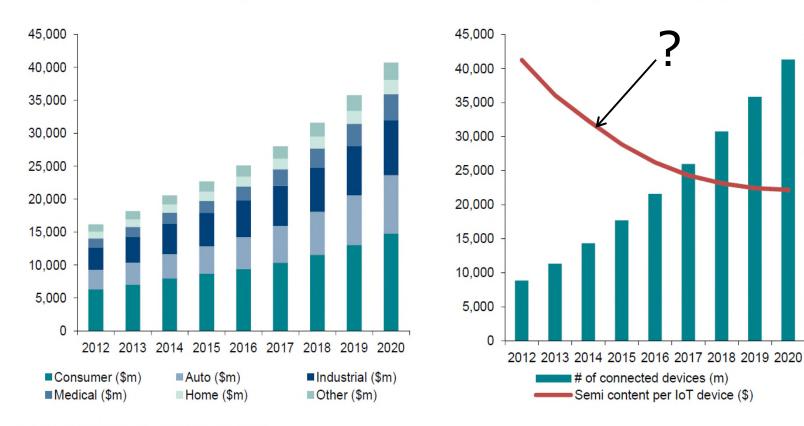
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Predictions for the IoT and IIoT market

IoT semi sales expected to expand at a 12% CAGR to 2020

IoT semi sales by application area

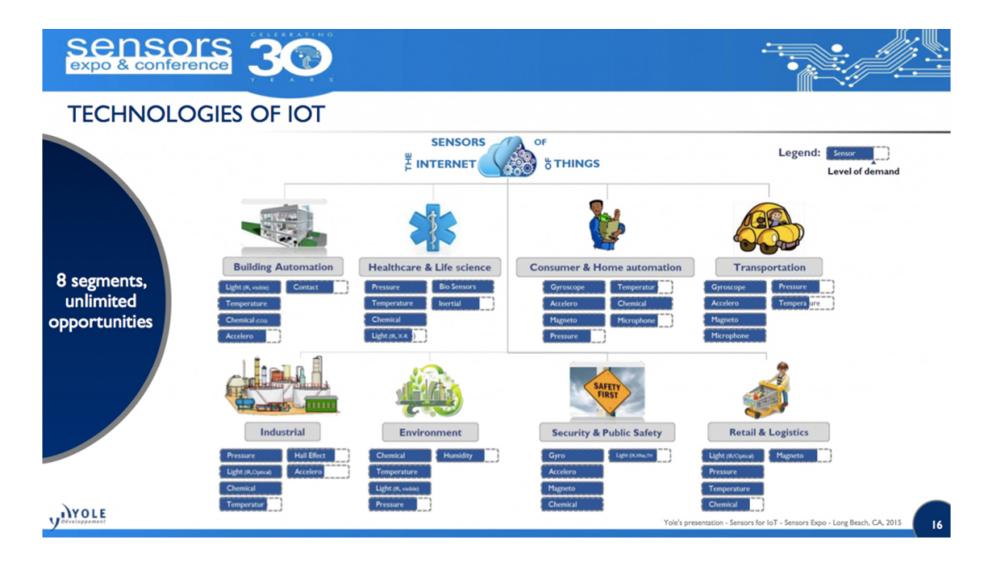
Semi content (USD) per connected device



Source: Exane BNP Paribas estimates; IBS

Silicon/Semiconductor based sensors as enablers







What we can do: i.e. the future refrigerator

Voice recognition & interaction

- Small size
- Long lifetime
- compatibility with other modules

Face recognition to recommend related to food, recipes according to personal eating habits

- Small size
- Long lifetime
- compatibility with other modules

Food identification for refrigerator food inventory management

- Accuracy > 85%
- Reaction time < 5s</p>
- Operation condition: $(5 \sim -18)$ °C, $40\% \sim 95\%$ RH)
- Micro-equipment, lifetime > 10 years, no special maintenance

Detect Pesticide Residues on the fruit and vegetable products (four categories: organic phosphorus,
 → organic chlorine, pyrethrins, carbamates).

- high detection accuracy (ppm level)
- non-destructive testing
- detection time within 1min

Identify freshness of food, also in case of mixed food

- accuracy +/- 10%
- response time less than 3s
- Operation condition: $(5 \sim -18 \, ^{\circ}\text{C}, 40\% \sim 95\% \, \text{RH})$
- Micro-equipment, lifetime > 10 years, no special maintenance



Examples for the application areas

Application Segment	Application & Examples
Assets Tracking & Protection	Asset Sharing: Shared bike, Shared equipment, Asset Monitoring: Transportation tracking Asset Protection: Expensive goods
Infrastructure & Environment monitoring	Environment Monitoring: Air quality, Water quality Infrastructure Mgmt.: Parking system, Traffic monitoring Home Monitoring: Food freshness
Utility Metering	Utility Metering: Water, Gas, Lighting, Electricity
Predictive Maintenance	Predictive Supply: On need vs scheduled maintenance Preventive Maintenance: Machine surveillance
Smart, Connected Lighting	Indoor Lighting System: Building, home lighting Outdoor Lighting System: Street lighting

Low power, medium to low data rate, wide range connected IoT solutions are expected to be the mainstream



Device Segmentation per Connectivity

Home Area Network

Data Rate: ~1Gbps Coverage: <100m e.g. WiFi, Zigbee, ...



gh Date Rate

Cellular

Data Rate: ~50Mbps Coverage: ~5km e.g. GSM, 3G, LTE, 5G



Short Range

Personal Area Network

Data Rate: ~1Mbps Coverage: ~50m e.g. BLE



Low Data Rate

Wide Range

Low Power Wide Area Network

Data Rate: ~200kbps Coverage: ~5km e.g. NB-IoT, Lora, Sigfox

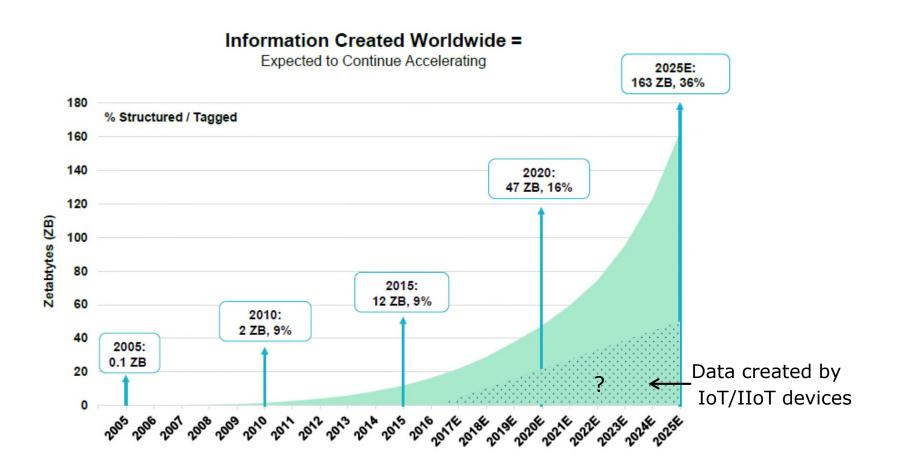


~1.8 Billion connected devices to be shipped in 2021, exclude mobile phone, tablet, PC
Assessed based on Source: Mobile Experts Internet of Things The Big Picture 2016; IHS Markit LPWA Market Report 2017

internet_or_mings_me_big_neture_2010, ins_markit_ir wa_market_keport_2017



Total Information created

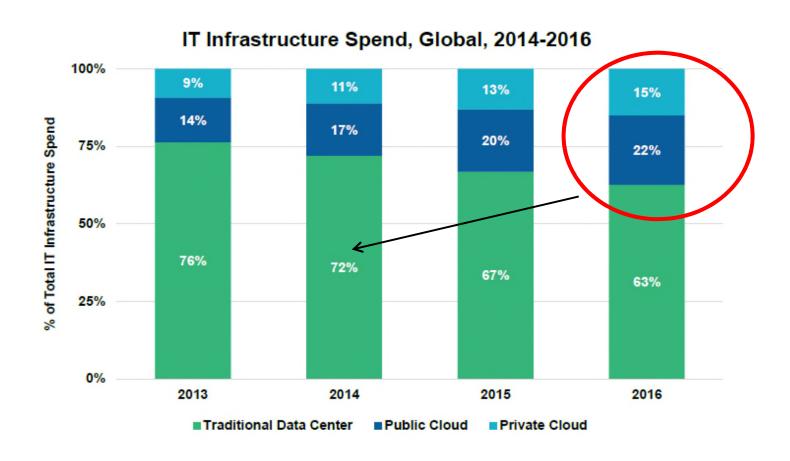


Source: IDC DataAge 2025 Study

Security - what happens to our new 'natural resource' the data



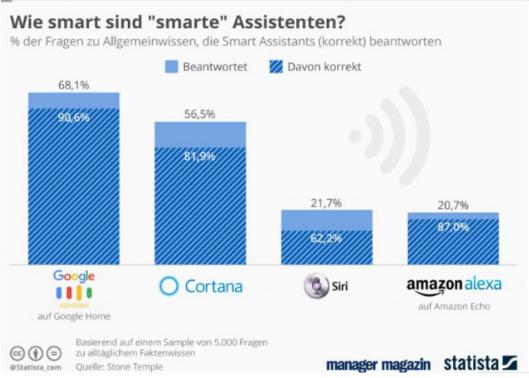
The tendency is clearly towards more privacy and security



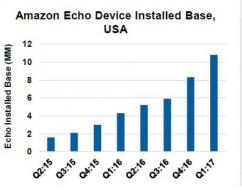
Source: IDC Worldwide Quarterly Cloud IT Infrastructure tracker

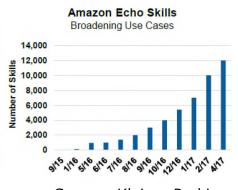
Smart devices – a first quite simple attempt





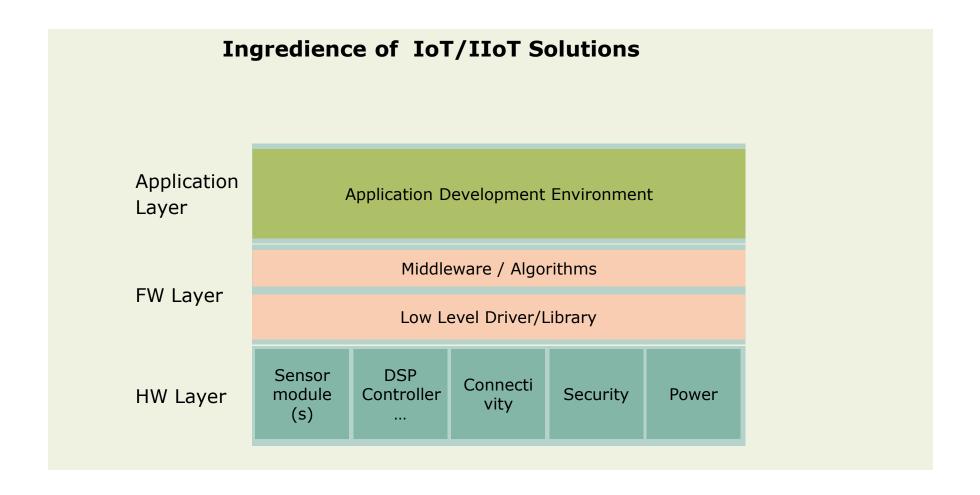
How to improve significantly? Putting data in in the cloud is not enough!







IoT and IIoT Solutions



What are the main questions for the different applications



How long is the runtime without charging the battery
How much processing power is needed locally
How much/which memory is needed locally
What are the environmental requirements
Which communication / localization standards will be applied
Which security levels are necessary

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How many different devices are really necessary



Part of your life. Part of tomorrow.

