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Blame me only

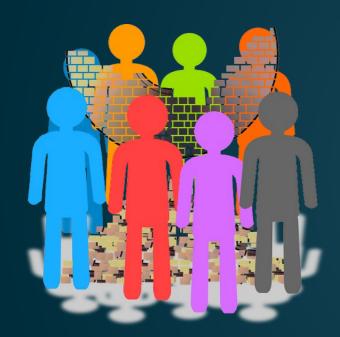
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What's Open Source?



Decentralized development model encouraging open collaboration



universal access and redistribution via a license

Community first

It's not dropping a source code in GitHub and expecting someone to contribute!





Open Source paves digital infrastructures



Orchestrating containers



Simplifying deployment



Backbone of the Web



Foundation of modern computing



Revolutionizing Version Control



Enabling Large-Scale Data Processing



Facilitating
Data Science



Democratizing
Machine Learning





A vendor lock-in disabler



- HW/SW disaggregation
- SW influences HW selection
- Simplified nodes facilitating load balancing

Belongs to high commodity HW volumes

Open Source is a business



Estimated market size for open-source services by 2026



Venture capital investment in open-source startups in 2023



Codebases containing open-source components



A fast path to enter in several businesses



Developing from scratch is a long and costly challenge



Full solutions are complex to create by yourself



Numerous "must have" your customers are not valuing



The jungle of infinite licensing models

Free Lunch

Do whatever you want

Distribution

Can you distribute your binaries to your customers?

IP

Do you keep your IP ownership?

Contamination

Conditions forcing you to disclose your source code





Open Source / Free Software is not meaning Free of charge



- Numerous out of your control contributions
- Source code beauty versus pragmatism
- Backward compatibility
- Quality assurance



- Community commitments
- Backport of bug fixing on your customer versions



- Contribute to extract the juice
- > Influence from recognized individuals
- Know how to setup so many configuration parameters



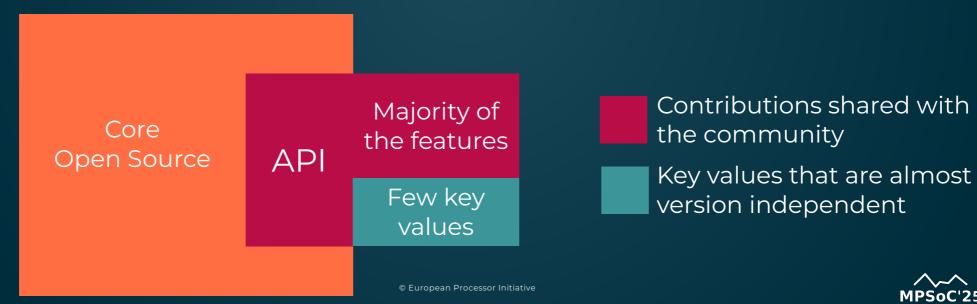


Playing the game sharing your contributions

Don't keep your enhancements or your bug fixing for yourself

It's a huge effort to reintegrate them in the next versions

Example of trade-off





Open Source is IP ownership compatible



Keep your IP rights and patenting ability



Your contributions are preventing to close the source code

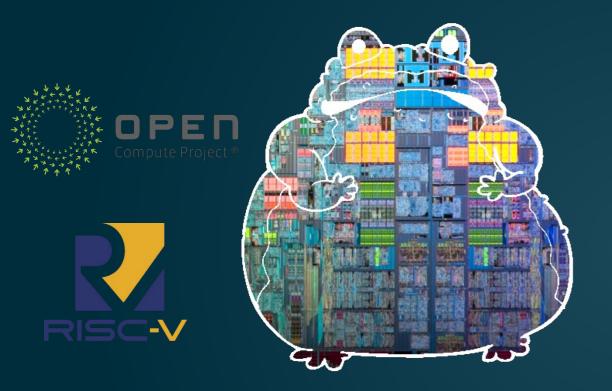


Save patenting costs relying on license terms and conditions





To Open Source (SW) to Open Hardware



- Expense driven
- > 0 defect development process



- Passionate people driven
- > Incremental development process





What's about your business?







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